

Devoteam enters a **Strategic Collaboration** with **AWS** to focus on accelerating EMEA customers cloud adoption.

Devoteam A Cloud will **hire 1500 cloud experts** by 2025

Paris, December 7, 2021.

Devoteam, a leading EMEA consulting firm, today unveiled a new **Strategic Collaboration**, focused on driving business transformation through Amazon Web Services across EMEA.

This agreement reflects a real commitment between Devoteam and AWS, through investing in people, new services and technology to support customers in their cloud transformation journey.

This 4-year program gives Devoteam new ambitions. The dedicated Devoteam A Cloud unit aims to **empower its** EMEA customers to accelerate their cloud adoption and leverage the power of AWS. To achieve this, Devoteam A Cloud will **hire an additional 1500 AWS cloud professionals by 2025**. Together, Devoteam A Cloud and AWS will develop **joint go-to-market initiatives on cloud migration, security, data & machine learning**. The ambition is to triple the amount of Devoteam customers' cloud projects implemented over the next 4 years.

Devoteam A Cloud plans to first focus on France, Germany, UK, Sweden, Portugal and Belgium in order to grow their local expert capability and support Devoteam A Cloud EMEA clients.

The opportunities waiting ahead are immense. According to our IDC (International Data Corporation) survey sponsored by Devoteam, and despite a massive acceleration in cloud use, "only 15% of the EMEA companies [surveyed] have reached the final stage of their cloud journey - the 'Cloud Innovators'."¹

"Devoteam's priority is to support our customers on their cloud journey. To achieve this we will develop the best AWS talent across EMEA by focusing on growing our AWS Certifications, through access to the latest AWS technologies and training" explains **Romain Danielou, Group Vice-President in charge of Devoteam A Cloud**.

¹ *Source: 2021 IDC Cloud benchmark survey sponsored by Devoteam

In order to emphasise this talent ambition, a key initiative within the agreement is the launch of **Devoteam Cloud Academy**, designed to train thousands of talented AWS individuals to become the next generation of cloud adoption enablers but also to help customers benefit from it. Devoteam's ambition is to train 10,000 people amongst clients and collaborators.

“Cloud migration was a real requirement to meet our business challenges in terms of agility and efficiency. Devoteam A Cloud helped us with the strategy and how to define our cloud vision. They also act on the operational part by bringing AWS experts into our team which makes the digital transformation smoother.” Commented **Christophe François, IT - Cloud & DevSecOps Manager, Bouygues Telecom**.

“We are excited to support Devoteam to bring our successful collaboration to the next level and build out customer-centric solutions on AWS. These will be in new geographies for Devoteam which will assist more customers to grow and innovate by using the cloud.” said **Vittorio Sanvito, Head of EMEA Partner Development, AWS**.

About Devoteam

Devoteam is a leading consulting firm focused on digital strategy, tech platforms and cybersecurity. By combining creativity, tech and data insights, we empower our customers to transform their business and unlock the future.

With 25 years of experience and more than 8,000 employees across Europe, the Middle East and Africa, Devoteam promotes responsible tech for people and works to create better change.

About Devoteam A Cloud

With 500 clients across Europe, Devoteam A Cloud offers excellent know-how on AWS technologies since 2012. Our team of 350+ AWS experts supports customers with scalable infrastructure, new ways of thinking and operating enabled by AWS so that they can explore new possibilities, re-invent their business, and evolve into an enterprise platform.

Devoteam A Cloud is AWS Premier Consulting Partner, with 4 competencies: DevOps, Data & Analytics, Security, Migration. In 2021, it was awarded AWS Migration Partner France and in 2020 it was awarded AWS Consulting Partner of the Year, and in 2021 it launched a Cloud Centre of Excellence in Lisbon.